



### **Job Posting for Air Service Development Data Analyst**

We are looking for a skilled **Air Service Development Data Analyst** to assist our air service development consultants in their efforts to expand airline service on behalf of our clients. This position is home-based in the United States or Australia.

Ailevon Pacific Aviation Consulting is a boutique air service development firm serving airports and communities around the world. We have experienced outstanding growth with established, high-profile clients in Australia, Canada, New Zealand, the Pacific Islands, the United States and beyond. Our business specializes in providing strategic advice to the world's best airports, tourism authorities and governments. Using our specialized knowledge of the aviation industry, we assist our clients in growing their air service portfolios by working with our communities and the airlines to recruit new and expand existing air service into their community. Our work involves defining opportunities, advising boards of directors, preparing, and delivering insightful presentations, reporting on successes and changes, identifying trends, and successfully predicting and responding to the rapidly changing aviation landscape.

The successful candidate will report to our Director of Data Analysis and support the analytical needs of our consulting team.

### **Roles and Responsibilities**

This role is a full-time salaried position. The following list of responsibilities is not exhaustive, but covers the main day-to-day functions:

- Ability to analyze and visualize data to tell a convincing and clear story
- Query data sources such as U.S. DOT, TSA, census, county property assessor, mobile location tracking, Australia's Bureau of Infrastructure and Transport Economics (BITRE), Statistics New Zealand and other data to contribute to client presentations
- Work with client managers to create compelling business cases for airlines to add or grow air service into a community
- Develop PowerPoint slides to be used in airline meetings (focusing on clearly outlining the message with design/delivery)
- Develop and run monthly and quarterly traffic reports for clients
- Revamp existing reporting using data visualization tools to create automated reporting and/or dashboards
- Execute various ad-hoc client projects
- Perform detailed data modeling
- Provide insights that assist in clients' strategic development
- Identify risks, trends, and growth opportunities for clients
- Own and manage a variety of detailed projects

### **Experience**

A proven record in undertaking rigorous and highly accurate data analysis is required to be successful in this role. A background or significant exposure to the aviation industry is welcomed. This position requires a combination of education and experience reflecting possession of the required knowledge, skills, and abilities.

#### *Required:*

- Knowledge of, and interest in, the commercial aviation industry
- Experience with airline data sources such as schedule data, U.S. DOT O&D survey and T-100, Form 41, MIDT, ARC, etc.
- Advanced proficiency in Microsoft Excel and PowerPoint
- Experience working with and manipulating large data sets
- Ability to translate complex data into practical reports and assist consultants in building business cases for clients
- Intellectual curiosity and a desire to look beyond the surface to find underlying trends and insights
- Ability to set and meet deadlines and easily pivot from one very different project to another
- Strong analytical and problem-solving skills, with excellent attention to detail
- Strong written/verbal communication skills



*Preferred:*

- A bachelor's degree in a related field
- Airline Network Planning or Air Service Development experience
- Experience with data visualization tools such as Tableau and PowerBI
- Prior experience as a self-starter in a work-from-home environment is ideal
- Foreign language skills and sensitivity to other cultures is highly valued

**Additional Information**

- This is not a sales or business development position. This is a salaried analytical position to support our client work.
- This position is for an individual contributor that wants to explore airline data and create compelling business cases without directly managing clients.
- This is a work-from-home position; therefore, candidates who are authorized to work in Australia or the United States will be considered.
- The candidate must be a self-starter. There will be minimal day-to-day oversight; however, there are high expectations that the job performance will continually "wow" our clients.

This is an opportunity to join a thriving and highly regarded aviation consultancy firm and advance your data analytics career by working on the greatest challenges of this exciting industry. Opportunities exist for travel, leadership, learning and development, and interaction with high profile clients at senior levels. Opportunities also exist for internal advancement.

**Ailevon Pacific Aviation Consulting offers a compelling benefits package:**

- Home-based in the United States or Australia
- Flexible vacation time
- Health, dental, vision & life insurance (U.S.)
- 401(k) with company match (U.S.)
- Performance bonus
- Paid family leave offerings for birth and adoptive parents
- Work-life balance

**Equal Employment Opportunity**

We are committed to equal employment opportunity regardless of race, color, religion, gender, gender identity or expression, sexual orientation, national origin, genetics, disability, age, or veteran status.

**Disclaimer:**

This job description is not designed to cover or contain a comprehensive listing of activities, duties or responsibilities that are required of the employee. Duties, responsibilities, and activities may change, or new ones may be assigned at any time with or without notice.